

Wroten & Associates

February 2016 Leadership Insight

Leading By Example

"People may doubt what you say, but they will believe what you do." -- Lewis Cass

Successful leaders lead by example. Leading is about influence and a significant aspect of how you influence others is by modeling the desired behaviors you want from others. When leading by example you become the person your employees want to follow.

As a leader, inspiring others can be accomplished in a number of ways. If you blame others you will create distrust and sabotage your success as a leader. However, by taking responsibility and being accountable for your own actions and the actions of others, you will ultimately enhance the trust and growth of your team. If there are failures define them as a part of the process toward reaching the ultimate goal. Don't dwell on problems or obstacles. Instead offer and ask for potential solutions. Value your team and nurture relationships. Competent people skills are vital to sound leadership. You can model integrity by being open, honest and fair.

People want to be heard and understood. Seek to understand by listening attentively. By being open and listening you will be surprised at the healthy dialogue and valuable insights you will receive. Anticipate that change will occur and learn to adapt to it and guide others to do the same. It is also important when you are teaching others "the how" of something that you step back and let them apply what they have learned and demonstrate their own competence. By delegating you send the signal that you have confidence in others to complete the task, which will encourage an atmosphere that is very empowering and helps to build trust and confidence in you and your team.

Leadership is not a solo act, a leader points the way but others carry the load. As the person in charge, the leader earns credibility by working collaboratively with the team and shares credit for all successes! Remember, leadership is less about who you are, or what your title might be and is all about what you do!

Wishing you a month of leadership excellence!

Positively provided by Wroten & Associates and Marilyn Allemann, LCSW, CPC

Wroten & Associates is now hosting webinars! CEUs provided for Administrators, Nurses, and Attorneys. Webinars are free of charge and will cover varying topics. Sign up today at <http://wrotenlaw.com/webinars/>

March 10, 2016 - Would your employment practices Withstand a government Audit?

May 12, 2016 - Copy, Paste, Repeat: What Liability Risks are Hiding in your EHR?

July 14, 2016 - Arbitration 101: For Administrators and Admission Coordinators

Visit Wroten & Associates at www.wrotenlaw.com

Visit Marilyn Allemann at www.MWAExecCoach.wordpress.com